

---

## About Towne Insurance

Towne Insurance has been providing insurance and risk management services to our clients for more than 90 years. Throughout that time, we have experienced consistent, stable growth, and we have significantly expanded our capabilities and scope of services.

Today, a staff of approximately 450 professionals manage billed premiums in excess of \$700,000,000 each year. With more than 30 offices, from Northern Virginia to Spartanburg, SC, we have scale of services and influence you might expect from a much larger company. We combine this clout with a personalized service approach in which we provide each client access to senior management.

We pride ourselves on providing outstanding service while securing comprehensive insurance programs at the most economical cost. And we focus on providing you with resources to help lower the hidden or indirect costs associated with insurance claims. We think globally but act locally, with personal service for each client.

Our team demonstrates its professionalism and experience through high client satisfaction and retention. We are very pleased to have longevity in our member relationships. Our collaborative approach, consistent delivery of promised resources and services, and dedicated local presence account for these long-term relationships.

## Ownership and Partners/Affiliates

Towne Insurance is a wholly-owned subsidiary of TowneBank, a full-service financial institution with more than \$11.95 billion in assets since its formation in 1999. As part of the TowneBank Family of Companies, our culture is built on personal service backed by professional expertise and best-in-class technology. From mortgage and real estate to insurance and investments, the individual focus of each Towne division is diverse yet complementary, structured as resources for the benefit of our clients.

## Corporate Culture & Philosophy

Our culture emphasizes community commitment and supports a tradition of philanthropy. The TowneBank Foundation was established in 2001 to enhance the quality of life in the communities we serve. Through financial contributions and active volunteerism, the Towne Family of Companies delivers excellent leadership, compassionate stewardship, and heartfelt support to many of our community's charitable and philanthropic organizations. Since its inception, the TowneBank Foundation has provided charitable grants and donations in excess of \$42 million to more than 250 non-profit organizations throughout the region.

